

SERIES 16: HENRY S. DENNISON – WRITINGS AND SPEECHES; BIOGRAPHICAL PAPERS

This Series is a comprehensive record of the substantial writings and speeches of Henry S. Dennison. Dennison was a prolific and influential writer and speaker as a progressive business man, economic analyst, and scientific management/organizational theorist. Dennison served as director of the American Management Association, as president of the Taylor Society, the Boston Chamber of Commerce, the National Resources Planning Board, and the Business Research Council. He was also industrial advisor in various capacities to the administrations of Woodrow Wilson, Warren Harding, Franklin D. Roosevelt and General Dwight D. Eisenhower. Dennison was an early lecturer at Harvard Business School.

BOX 1: HENRY S. DENNISON – WRITINGS AND SPEECHES, APRIL 1910 – AUGUST 1923

BOX 2: HENRY S. DENNISON – WRITINGS AND SPEECHES, SEPTEMBER 1923 – OCTOBER 1924

BOX 3: HENRY S. DENNISON – WRITINGS AND SPEECHES, OCTOBER 1924 – APRIL 1926

BOX 4: HENRY S. DENNISON – WRITINGS AND SPEECHES, JUNE 1926 – AUGUST 1928

BOX 5: HENRY S. DENNISON – WRITINGS AND SPEECHES, SEPTEMBER 1928 – DECEMBER 1929

**BOX 6: HENRY S. DENNISON – WRITINGS AND SPEECHES, MARCH 1930 – OCT 1938, ALSO UNDATED;
JOURNALS AND ASSOCIATION MEMBERSHIPS & CORRESPONDENCE**

**BOX 7: HENRY S. DENNISON – BIOGRAPHICAL ARTICLES INCLUDING OBITUARY, SOME
CORRESPONDENCE, 1905-1952, PUBLISHED BOOKS**

**BOX 8: HENRY S. DENNISON – NATIONAL INDUSTRIAL, 1919, & UNEMPLOYMENT, 1922,
CONFERENCES**

BOX 1: HENRY S. DENNISON – WRITINGS AND SPEECHES, APRIL 1910 – AUGUST 1923

- **Folder 1: “Co-Operation between the Selling Force and the Factory,”** speech given at the Boston Sales Managers Club, Boston, MA, April 27, 1910
- **Folder 2: “Progressive Development of Purchasing,”** speech given at the Boston Exchange Club, Boston, MA, February 8, 1915, (small booklets and later published in *The Purchasing Agent*, October 1922)
- **Folder 3: “The Principles of Industrial Efficiency Applied to the Form of Corporate Organization,”** published in *The Annals of the American Academy of Political and Social Science*, September 1915
- **Folder 4: “What the Employment Department Should be in Industry,”** speech given at the Employment Managers’ Conference, Philadelphia, PA, April 2 and 3, 1917
- **Folder 5: “Why We Can’t ‘Pass the Buck,’”** published in *System Magazine*, June 1919
- **Folder 6: “The Proper Coordination of Capital and Labor,”** address delivered at the Stationers Convention, Richmond, VA, October 1919
- **Folder 7: “Industrial Control,”** April 8, 1920
- **Folder 8: “A Dennison Proposition,”** (re scientific management), *Bulletin of the Taylor Society*, June 1920
- **Folder 9: “Production and Profits,”** published in *The Annals of the American Academy of Political and Social Science*, September 1920
- **Folder 10: “On Handling Men,”** HS Dennison’s review of the book *Personnel Administration* by Tead and Metcalf, 1920
- **Folder 11: “Qualifications of a Good Executive,”** possible first draft, includes letter from Toledo University, January 1921

- **Folder 12: “Qualifications of a Good Executive,”** published in *Administration: The Journal of Business Analysis and Control*, March 1921
- **Folder 13: “Planning Ahead,”** published in *The Family*, the magazine for the American Association for Organizing Family Social Work, April 1921
- **Folder 14: “Opportunities Underfoot,”** published in *The Open Road: A Magazine for Young Men*, August 1921
- **Folder 15: “Problems of Business Organization,”** published in *Administration: The Journal of Business Analysis and Control*, September 1921
- **Folder 16: “Sales Engineering,”** speech to Taylor Society at the Engineers’ Club, New England Section, November 10, 1921
- **Folder 17: “Planning the Salesman’s Work,”** published in *The Bulletin of the Taylor Society*, December 1921
- **Folder 18: “Methods and the Results of the Unemployment Conference”** in Washington Sept. 26, 1921, Editorial published in *Mechanical Engineering*, January 1922,, including photographs
- **Folder 19: “Depression Insurance,”** talk before the American Association for Labor Legislation, Pittsburgh, PA, December 28, 1921
- **Folder 20: “Stabilizing Employment in a Diversified Seasonal Industry,”** published in *Proceedings of the Academy of Political Science*, January 1922
- **Folder 21: “Credit Granting and the Business Cycle,”** published in *Credit Monthly*, February 1922
- **Folder 22: “Management and the Business Cycle,”** paper read at the 83rd Annual Meeting of the American Statistical Association, December 1921, Pittsburgh, PA, published in the *Journal of the American Statistical Association*, March 1922
- **Folder 23: “Business is Better and Will Continue to Improve – An Interview with Henry S. Dennison,”** by Bruce Barton published in *American Magazine*, March 1922 (also correspondence republishing article with updated statistics, 1930)
- **Folder 24: “Regularization of Industry against Unemployment,”** published in *The Annals of the American Academy of Political and Social Science*, March 1922 (N.B. reference to Mr. Rowntree and England)
- **Folder 25: “Federal Personnel System,”** review by HS Dennison of *The Federal Service* by Lewis Mayers, published in *The Literary Review*, August 5, 1922
- **Folder 26: “An Employer’s View of Property,”** published in *The Annals of the American Academy of Political and Social Science*, Sept 1922, also includes letters between Rev. John A. Ryan and handwritten drafts of his article
- **Folder 27: “Shall We Drive the Communists Underground?”** article quoted from Babson Statistical Organization, sent to Managerial Industrial Partners, November 15, 1922
- **Folder 28: “Reading Good Business Books is Good Business – Adding to Your Own the Experience of Others – Reading Good Books Must Be Part of the Day’s Work,”** published in *Credit Monthly*, January 1923
- **Folder 29: “Business Ethics Meeting Talk,”** given at Framingham Rotary Club meeting, March 27, 1923
- **Folder 30: “The Postal Service from a Business Man’s Point of View,”** address given at the Eleventh Annual Meeting of the Chamber of Commerce of the United States, May 8-11, 1923
- **Folder 31: “The Post Office,”** published in *The Nation’s Business*, August 1923
- **Folder 32: “Code of Relations between Management and Employees,”** published in *Industry – A Weekly Journal of Industrial Information*, August 1923

BOX 2: HENRY S. DENNISON – WRITINGS AND SPEECHES, SEPTEMBER 1923 – OCTOBER 1924

- **Folder 1: “American Expansion and Industrial Stability,”** published in *The Annals of the American Academy of Political and Social Science*, September 1923
- **Folder 2: “The Post Office Department ...,”** talk given to the National Association of Letter Carriers Convention, Providence, RI, September 4, 1923
- **Folder 3: “Unemployment – A Most Pressing and Important Problem of Industrial Management,”** speech given at the Hotel Vendome, September 26, 1923 (including handwritten notes from various lectures, e.g. Babson’s Conference 8/4/22)
- **Folder 4: “Profit-Sharing and Democratic Organization,”** address given to the Labour Co-Partnership Association’s Luncheon, London, England, of which Seebohm Rowntree is the Director, October 11 1923 including many news clippings (note Henry Ford reference), invitation, announcements, correspondence, *Co-Partnership Journal*, September 1923 and including HS Dennison article in November-December, 1923
- **Folder 5: “The Labor Problem,”** published in *Onward – The Journal of the Universalist Young People*, October 26, 1923
- **Folder 6: “Kiwianism Never Can Be Devil’s Scripture,”** published in *The Kiwanis Magazine*, December 1923
- **Folder 7: “Business Management and the Professions,”** 1924
- **Folder 8: Book Review by HS Dennison of *Organized Labor in the Postal Service*** by Sterling Spero, including correspondence, February 1924
- **Folder 9: “Management in England and Europe, How it Ties up with Work Here, and What is Ahead for the Dennison Co.,”** lecture and address to the Taylor Society (New England), February 14, 1924
- **Folder 10: “President Dennison, of Dennison Manufacturing Company, Speaks on Business Outlook,”** published in *The New England Purchaser*, April 1924
- **Folder 11: Talk given to the Worcester Rotary Club, including other documents e.g., “Cases of Questionable Business Ethics,” “The House of Hooker – Its Rise & Fall – A Fable of Caveat Emptor,”** April 23, 1924
- **Folder 12: “Who Can Hire Management,”** talk given to the Taylor Society of Cambridge, MA, published in *Bulletin of the Taylor Society*, April 24, 1924
- **Folder 13: “Basic Principles of Personnel Management in Government Economy,”** published in *The Annals of the American Academy of Political and Social Science*, May 1924
- **Folder 14: “Worker Representation Tends to Change Control of Management,”** published in *Automotive Industries*, May 22, 1924
- **Folder 15: “A Living Organization,”** presented to The American Psychology Association, Prague, October 1924, also memorandum re how Dennison Mfg Co’s own practice compares to recommendations of paper

BOX 3: HENRY S. DENNISON – WRITINGS AND SPEECHES, OCTOBER 1924 – APRIL 1926

- **Folder 1: “Ethics in Business,”** presented to the Boston Ethical Society, Boston, MA, October 12, 1924 (also presented to the Church of the Messiah, Montreal, Dec 1924, and Babson, Wellesley, MA, Jan 1925)
- **Folder 2: H.S. Dennison’s Taylor Society Talk,** December 5, 1924
- **Folder 3: Correspondence with *The Nation’s Business*,** published by The Chamber of Commerce of the USA, Washington, regarding HS Dennison article re Unemployment published earlier in *The Nation’s Business*, 1924

- **Folder 4: “The Need for Applied Psychology of Organization,”** presented at Annual Convention of American Management Association, New York, January 29, 1925
- **Folder 5: “Value of Statistics to a Manufacturer,”** talk given to a class at Dartmouth College, Hanover, NH, February 16-17, 1925 and Memorandum “Examples of the Practical Use to Which Statistics have been Put,” February 12, 1925
- **Folder 6: “Physical Condition of Executives and Others,”** March, 1925
- **Folder 7: “Human Relations in Industry,”** given at Grace Church, Wesleyan University, March 2, 1925, presumably materials for talk in envelope containing many examples of Dennison Mfg. Co. documents, including Round Robin – Oct 1921, Round Robin – Jan 1923, Dennison Library Bulletin April 1923 with book reviews, Dennison Travelling Bookcases (suggested by employee), Typical Matters taken up by General Works Committee, Examples of Prize-winning Suggestions, example of Permanent Record Card for Employment Dept., Value of Job Specifications Report (to benefit Interviewer, Foreman, Training Dept., Methods Dept., Rate Setting Dept.), Vacancies Report posted for Employees View, Review of the Special Committee on Unemployment of the Industrial Relations Committee, Classes in Industrial Management listing
- **Folder 8: Talk (business ethics et al),** given at Boston University, April 29, 1925
- **Folder 9: “Stabilizing Industry”** and other documents, April 30, 1925
- **Folder 10: “Cutting Sales Cost by Scientific Analysis,”** published in *American Management Review*, August 1925
- **Folder 11: “The History of the Development of Present Dennison Policies,”** presented to MIP Forum of Dennison Mfg. Co., October 8, 1925
- **Folder 12: HS Dennison’s Talk at the Friday Afternoon Session of the Convention of the Taylor Society,** New York City, December 4, 1925
- **Folder 13: “The Opportunity of Modern Business Administration,”** Report of the Conference of Business Administration and Management, New York, but HS Dennison’s note states for Pittsburg talk, December 11, 1925
- **Folder 14: “Balancing Manufacturing and Distribution – How Merchandising Managers Coordinate Factory and Sales Departments,”** abstract of talk given to Eastern Massachusetts Section of the Taylor Society, December 12, 1925 (later published in *Bulletin of the Taylor Society*, April 1926)
- **Folder 15: HS Dennison file titled “Management Week,”** October 1925-March 1927; The National Committee for Management Week includes sponsoring societies which include the Taylor Society; various documents including: “Management Week – 1926, a Statement by HS Dennison, Honorary Chair”; published addresses by Herbert Hoover, Secretary of Commerce; “Stabilizing Business through Waste Elimination – A Summary of Recommendations developed by The Committee on Waste in Industry, The Committee on Business Cycles and Unemployment, and The National Distribution Conference, US Dept. of Commerce, Washington, D.C.; Taylor Society documents; “Review of Waste Elimination,” by HS Dennison et al, published in *The American Accountant*, March 1927
- **Folder 16: “Business Cycles,”** editorial in *Herald*, January 1926
- **Folder 17: Excerpts from an Address delivered by HS Dennison... at a meeting of the Manufacturing and Industries Committee,** Los Angeles Chamber of Commerce, March 15, 1926
 - *It is a matter of great pleasure to be here and a coincidence of some significance that on a trip taken primarily to attend a conference at Leland Stanford University, called for the purpose of talking costs to the new Graduate School of Business Education... Leland Stanford has opened the second graduate School of Business Education in the United States – the other is on the East Coast.*

- **Folder 18: “How to Face the Future – Competitive Future,”** talk given at the Dennison Mfg. Co.’s District Managers Conference, April 19, 1926 (also includes Notes used at District Managers’ Conference, May 5, 1924, “How to Face the Future – Competitive Future”)
- **Folder 19: “The Harvard Graduate School of Vice Presidents,”** talk at Stanford University, April 1926
- **Folder 20: “Ethics in Business,”** talk given at King’s Chapel, Boston MA, also includes news articles and correspondence related to talk, April 28, 1926

BOX 4: HENRY S. DENNISON – WRITINGS AND SPEECHES, JUNE 1926 – AUGUST 1928

- **Folder 1: Commencement speech giving at Babson’s Institute,** Wellesley Hills, MA, June 14, 1926
- **Folder 2: Talk given at Second Annual Connecticut Industrial Conference,** Camp Hazen, Chester, CT, June 26-27, 1926
- **Folder 3: “Unemployment Relief – A Burden or Investment System”**, includes rules for unemployment insurance, written June 1926
- **Folder 4: “Employee Co-operation,”** talk given at the Friends’ General Conference, Ocean City, NJ, July 6-13, 1926
- **Folder 5: “Pitt Students to Hear Industrial Leader Today,”** news clipping announcing HS Dennison’s speech “The Business Man,” at University of Pittsburgh, PA, August 26, 1926
- **Folder 6: “Operating Aims and Methods of Dennison Manufacturing Company,”** talk given at the conference of Continental Operating and Personnel Objectives, hosted by Operating and Personnel Advisory Committee, New York City, NY, September 9-11, 1926
- **Folder 7: “Industrial Management,”** talk given at the Congress of American Industry, Philadelphia, PA, also includes correspondence related to HS Dennison’s talk, September 23 1926
- **Folder 8: “A Checklist of Factors in Personnel Management,”** Wharton School, November 15, 1926 Pennsylvania
- **Folder 9: “Employment can be Regularized,”** published in *American Federationist*, December 1926
- **Folder 10: “Elements of an Industrial Relations Program,”** published in *Executives Service Bulletin for Metropolitan Group Insurance Policyholders*, article not written by Dennison, but has responses from him, also includes correspondence between Dennison and Metropolitan Group Insurance Policyholders, June to December, 1926
- **Folder 11: “The Very Great and Growing Importance of the Distribution Ends of our Business,”** presented at the 22nd Annual Convention of the National Boot and Shoe Manufacturer’s Convention, 1926
- **Folder 12: “The Present Prosperity of the United States...,”** talk given at Zurich, February 1927
- **Folder 13: “All over Europe ... Need for More Trade...,”** radio talk, March 26, 1927, including correspondence
- **Folder 14: “College Man in Business, Topic to Discuss College and Business ... Leaders in Trade will Give Views,”** talk by President Kenneth C. M. Sills of Bowdoin College, Principal Alfred E. Stearns of Phillips Andover Academy, President Victor M. Cutter of United Fruit, and President Henry S. Dennison of Dennison Manufacturing Company at the University Club Conference, April 29, 1927
- **Folder 15: “Management,”** address given at The National Coal Association’s Tenth Annual Meeting, Chicago, IL, June 15-17, 1927

- **Folder 16: “Scientific Management in Manufacturer’s Marketing** – in which a Sharp Distinction Is Drawn between Merchandising and Selling,” paper presented before the Third International Management Congress, Rome, September 1927 and at the Taylor Society meeting, New York, NY, December 10, 1927
- **Folder 17: “Insuring Tomorrow’s Business Today,”** talk given at The Chicago Association of Commerce, Chicago IL, December 7, 1927
- **Folder 18: “Incentives for Executives,”** presented at American Management Association’s Winter Convention, New York, NY, February 7, 1928
- **Folder 19: “Simplified Operating Methods Reduce Costs – Manufacturer Tells National Retail Dry Goods Convention Value of Scientific Analysis,”** given at The National Retail Dry Goods Association Convention, February 8, 1928
- **Folder 20: “...Genesis and Objectives of the Personnel Program...,”** *The Montclair Times*, February 15, 1928
- **Folder 21: “Economic Control of Business,”** speech given at the National Association of Cost Accountants (Boston Chapter), March 15, 1928
- **Folder 22: “Should a Manufacturer Compete with His Customers?”** published in *Printer’s Ink*, August 30, 1928

BOX 5: HENRY S. DENNISON – WRITINGS AND SPEECHES, SEPTEMBER 1928 – DECEMBER 1929

- **Folder 1: “Manufacturers Research Association,”** talk given at The Proceedings of Twelfth Quarterly Meeting of the New England Council, Lenox, MA, September 15, 1928
- **Folder 2: Dennison Mass Meeting (*re Management and Works Committee*),** talk also includes notes and illustrated cards, October 5, 1928
- **Folder 3: “Sales Cost Accounting,”** published in *National Association of Cost Accountants Bulletin*, November 1, 1928
- **Folder 4: Address by H.S. Dennison to District Managers’ Conference,** 1928
- **Folder 5: “Fundamental Objectives of Business Management – Control,”** written for the Bureau of Personnel Administration, New York, NY, February 28, 1929
- **Folder 6: “The Very Great and Growing Importance of the Distribution Ends of Our Business,”** talk given to Columbia University School of Business Students, February 18, 1929
- **Folder 7: Talk given to Sales Manager’s Club of New York,** March 1, 1929; also “Sales Costing – the Next Big Step in Distribution,” published in *Printers’ Ink*, May 23, 1929, and “Henry S. Dennison Answers Two Questions...One Explains Why the Dennison Manufacturing Company Employs an Historian – the Other Deals with Business Forecasts,” published in *Printers’ Ink*, May 30, 1929
- **Folder 8: “Paper,”** by Henry S. Dennison,” April 1929
- **Folder 9: “Possible Subjects for Corning Glass Works Talk,”** correspondence from April 13, 1929
- **Folder 10: “Major Problems which Executives will have to Face in the Next Five Years,”** talk given to Central New York Section of the Taylor Society, April 26, 1929
- **Folder 11: “The Raw Materials of New England Industry Must Include Brains – Employment Stabilization and Expert Management Important, Dennison Declares,”** talk given to Fifteenth Quarterly Meeting June 8 1929, published in *New England Newsletter* July 1, 1929
- **Folder 12: “Product-Invention” and “The Battle to Survive,”** articles published in the *Herald*, June 9, 1929
- **Folder 13: “The Factory Manager Faces the Music,”** talk given to Distribution Research Association, June 27, 1929

- **Folder 14: “The International Management Institute and Its Work,”** published in *Mechanical Engineering*, July 1929
- **Folder 15: “What the Distribution Census will Mean to Business,”** talk given to the Twentieth Annual Meeting of the Association of National Advertisers, Inc., Swampscott MA , Oct 14-16, 1929
- **Folder 16: “Economic System is Scored by Dennison at First C.A. Meeting,”** review of talk “The Human Element” given to the Christian Association, published in the Wesleyan, October 21, 1929
- **Folder 17: Correspondence related to “Mechanization,”** American Economic Association, December 30, 1929
- **Folder 18: “Management,”** reprinted from Recent Economic Changes in the United States, Report of the Committee on Recent Economic Changes, 1929

BOX 6: HENRY S. DENNISON – WRITINGS AND SPEECHES, MARCH 1930 – OCT 1938, ALSO UNDATED; JOURNALS AND ASSOCIATION MEMBERSHIPS & CORRESPONDENCE

- **Folder 1: Opening Address given to the Academy of Political and Social Science, Philadelphia, PA, March 7, 1930**
- **Folder 2: Information for talk at University of Pennsylvania’s Wharton School of Finance, Philadelphia, PA, March 1930**
- **Folder 3: “The Church and Business Need Each Other,”** published in *Appreciation*, a journal by the Co-operative Industrial Experiment, April 1930
- **Folder 4: “Social Self-Control,”** published in *The Annals of the American Academy of Political and Social Science*, May 1930
- **Folder 5: “Voluntary Unemployment Insurance,”** December 26, 1930
- **Folder 6: “In fighting our way through the depression the Company ...,”** September 6, 1932
- **Folder 7: Speech in honor of Professor Gay, given at Harvard University Graduate School of Business Administration, Boston, MA, May 17, 1933**
- **Folder 8: “The Works Progress Administration’s Nation-wide Staff Meeting of the Air,” WPA Radio Round-Table, the Cast included Henry S. Dennison, published booklet with script, June 20, 1936**
- **Folder 9: “Business Cycle Session – Conference of the Robert Morris Associates,” program, including Opinions of Henry S. Dennison, October 10, 1938**
- **Folder 10: “The Cycle Harnessed,”** and other material sent to Royal Meeker of the International Labor Office, undated
- **Folder 11: Untitled re “... the religious need ... an ethic,... inspiration, ... a philosophy, a theory of things to give the ethic and the inspiration coherence and permanence ...,”** undated
- **Folder 12: “The Christian Ethic makes demand upon all men to act as if in a Brotherhood,”** written for Reverend J. A. Ryan, undated
- **Folder 13: “The Demand for a Reconstructive Educational Program as the Business-man Sees it,”** undated
- **Folder 14: “What is Management and How can it be Taught?”** undated
- **Folder 15: “The Greenhorn’s Color Fades,”** article by Henry S. Dennison in *National Sportsman*, April 1928
- **Folder 16: National Recovery Administration Reports, 1933-1934:**
 - **“Code of Fair Competition for the Paper and Pulp Industry,”** National Recovery Administration, November 17 1933

- **“ Code of Fair Competition for the Envelope Industry,”** National Recovery Administration, January 23 1934
- **“Code of Fair Competition for the Gumming Industry,”** National Recovery Administration, February 17 1934
- **“Graphic Arts and Industries Code,”** National Industrial Recovery Board, April 16 1934
- **“Hearing on Amendments to the Code of Fair Competition for the Gumming Industry,”** National Recovery Administration, October 31 1934
- **Folder 17: “An Examination of the American Economic System,”** first and second part, The Advertising Council, Inc., June 23 1952 and October 2 1952
- **Folder 18: “The Moral and Religious Basis of the American Society,”** second part, The Advertising Council, Inc., November 20 1952
- **Folder 19: “Cultural Aspects of the American Society,”** first and second part, The Advertising Council, Inc., January 21 1953 and February 25 1953
- **Folder 20: American Academy of Political and Social Science, 1908-1912**
- **Folder 21: American Economic Association, undated**
- **Folder 22: American Planning and Civic Association, undated**
- **Folder 23: Boston Chamber of Commerce, 1902-1912**
- **Folder 24: Boston City Club, 1912**
- **Folder 25: Boston Merchants Association, 1908**
- **Folder 26: Boston Sales Manager Club, 1910**
- **Folder 27: Boys’ Garden Club of Framingham, 1907**
- **Folder 28: Commonwealth of Massachusetts – Commission on Minimum Wage Boards, 1912**
- **Folder 29: The Dennison Associates, 1911, Framingham**
- **Folder 30: Framingham Country Club, 1909-1912**
- **Folder 31: Framingham Town Election, 1909, H. S. Dennison elected Water Commissioner**
- **Folder 32: Framingham Union Hospital, 1905-1929, including correspondence to Charles D. Dennison, 1906:**
 - *The Trustees of the Framingham Hospital have voted to name one of the wards in the portion of our hospital building formerly occupied as a Nurse’s Home but now remodeled for us of patients, the “Charles S. Dennison Ward,’ in recognition of (your) kindly interest and generous gifts to our Hospital.*
- **Folder 33: Harvard Business School, 1927, articles regarding dedication of new buildings including the Baker Library**
- **Folder 34: Harvard University, 1908-1912**
- **Folder 35: Harvard University – Class of 1899, 1909, regarding 10th year reunion**
- **Folder 36: Home for the Aged Men and Women, Framingham, 1909**
- **Folder 37: Massachusetts Civic League, 1910**
- **Folder 38: Middlesex South Agricultural Society, 1910, Framingham**
- **Folder 39: The National Civic League, 1908**
- **Folder 40: The National Geographic Society, 1908**
- **Folder 41: Quarterly Journal of Economics, 1908**
- **Folder 42: United States Coal Commission, 1920-1923**

BOX 7: HENRY S. DENNISON – BIOGRAPHICAL ARTICLES INCLUDING OBITUARY, SOME CORRESPONDENCE, 1905-1952; PUBLISHED BOOKS

- **Folder 1: Henry S. Dennison (1877-1952), Obituary and Tributes, 1952**
- **Folder 2: Henry S. Dennison, biographical news clippings, 1927-1952**

- **Folder 3: Newcomen Society in North America – Massachusetts Dinner in honor of Dennison Manufacturing Company and Henry S. Dennison, 1955**, correspondence and program; guest of honor James T. Dennison and author of “Henry S. Dennison (1877-1952) – New England Industrialist who Served America!”; including portrait illustration
- **Folder 4: Henry S. Dennison Legacy, 1964-1967**, Business Week and Journal of Marketing articles
- **Folder 5: John Kenneth Galbraith, correspondence, 2002**, regarding Henry S. Dennison’s legacy; sent to Framingham Historical Society in advance of the FHS exhibit
 - *Henry S. Dennison, in all his later years, was our closest friend and, for me, a valued colleague on economic matters. In the latter 30’s we jointly published “Modern Competition and Business Policy.” The book was well received but owed far too much to the orthodoxy of the time. That was mostly my fault. H.S.D. wanted a strong stand for a sustaining flow of public purchasing power in the economy. He was an early follower of Keynes. Alas, I took a more orthodox view: monopoly, imperfect competition was the problem of the Great Depression. Only later, the year 1936, did I become persuaded of what amounted to modern New Deal fiscal policy by John Maynard Keynes. Dennison had already been there – the newly accepted liberal view. This is not wholly neglected history. A prominent Australian scholar, Dr. Kyle Bruce, is publishing Dennison’s role in a book to be out this fall.*
 - *Framingham is an agreeable center and makes an intelligent contribution to the economic and social life of the country. But nothing quite equals the contribution of Henry Dennison and Dennison Manufacturing. It gives me great pleasure to approve and applaud this exercise, not only in community but in larger national history.*
- **Folder 6: Henry S. Dennison, correspondence, 1905-1914**
- **Folder 7: Henry S. Dennison, correspondence – personal, 1908-1921**, regarding financial matters, real estate, including 1966 article re sale of Dennison estate
- **Folder 8: Henry S. Dennison, voted Quarter-Century Leaders in 1926 by “Business Men”**, when asked who has made the greatest contribution to the development of business since 1900; Number One was Henry Ford, 2nd Henry Hoover, 3rd Elbert H. Gary of US Steel Corp, 4th Thomas Edison, 5th A.W. Shaw, 6th Henry S. Dennison, 7th John H. Patterson of National Cash Register Company, 8th Frederic W. Taylor, Founder of the Taylor System of Scientific Management, 9th Owen D. Young of General Electric, 10th Julius Rosenwald of Sears, Roebuck and Company, 11th Samuel Insull of Commonwealth Edison Co. Also noted were Woolworth, Babson, Wannamaker, Filene, Field...
- **Folder 9: Henry S. Dennison, Awarded Honorary Doctor of Science Degree from University of Pennsylvania, 1927**, including program and photographs
 - *Henry Sturgis Dennison, Son of Harvard. You are one of those whose thought and ability have throughout your life been devoted to human problems which affect the happiness and well-being of thousands, particularly in the field of scientific industrial management. To this University you have by many lectures made an important contribution to the instruction of our department of Industrial Research. Your wide experience, breadth of view and unselfish devotion to service have led to your appointment to many boards and commissions. President Wilson and President Harding each appointed you to membership in National Industrial Conferences. You have been President of the Manufacturers Association and other organizations the purpose of which is to bring into existence relations between employers and employees that are equitable and economically sound. The experience and experiments in connection with your own industrial organization have been made accessible by you as laboratory work for specialists and teachers who are studying the fundamental problems by which industry is constantly confronted. Your writings on these subjects are a contribution*

to the best thought concerning these. The University of Pennsylvania recognizes the value of your career to the nation and today in public ceremonial confers upon you a degree – for what you are and for what you have accomplished.

- **Folder 10: Henry S. Dennison, correspondence, 1936-1937**, mostly personal
- **Folder 11: Mary T. Dennison, wife of Henry S. Dennison, obituary, 1936**, also estate correspondence, 1937
- **Folder 12: Dobsis home in Maine, 1937**, correspondence including earlier material
- **Folder 13: Henry S. Dennison, speaker at Framingham High School, 1937, including news clipping**
- **Folder 14: Correspondence regarding the erroneous report of HSD's death, undated**
- **Folder 15: Folder 2: Congress of American Industry – Discussion by Leading Authorities – 1776-1926 bound book, 1926, including H. S. Dennison's address "Industrial Management" at the 21st Session (p. 186 speech, discussion and summary);**
 - *It is fitting that men gather together to discuss the advantages of our system of Government and to dwell upon the glorious privileges which we are as a people enjoying. It is proper to take stock of the progress which industry in American has made. - Herbert C. Hoover*
- **Folder 16: The Annals of The American Academy of Political and Social Science – Part I, The Second Industrial Revolution and Its Significance, 1930**, including H. S. Dennison's address "Social Self-Control, softbound journal; also including address of Edward A. Filene and Henry Ford (p. 1 speech)
- **Folder 17: Modern Competition and Business Policy, by H. S. Dennison and J. K. Galbraith, Oxford University Press, New York, 1938**, inscription "The 'extremely able and successful manufacturer'! H. S. Dennison; *HD31.D43, 2004.113.04*. Also included in this folder is an excerpt from an unnamed book regarding Dennison, Galbraith and Keynes.
- **Folder 18: The International Management Institute and Political Opposition to its Efforts in Europe, 1925-1934, excerpt from book, Business and Economic History, 1987**, regarding Henry Dennison and Edward Filene's views re Europe and scientific management

BOX 8: HENRY S. DENNISON – NATIONAL INDUSTRIAL, 1919, & UNEMPLOYMENT, 1922, CONFERENCES

- **Folder 1: National Industrial Conference of which Henry S. Dennison was "a Member of the Public" - Stenographic Transcript**, second day, Oct 7, afternoon session, pp. 79-133; held at Pam American Building, Washington, D. C.
- **Folder 2: Stenographic Transcript**, third day, Oct 8, pp. 134-149
- **Folder 3: Stenographic Transcript**, fourth day, Oct 9, pp. 150-238
- **Folder 4: Stenographic Transcript**, fifth day, Oct 10, pp. 239-279
- **Folder 5: Stenographic Transcript**, sixth day, Oct 14, pp. 280-400
- **Folder 6: Stenographic Transcript**, ninth day, Oct 17, pp. 564-710
- **Folder 7: Stenographic Transcript**, tenth day, Oct 20, pp. 711-723
- **Folder 8: Stenographic Transcript**, twelfth day, Oct 22, pp. 807-924
- **Folder 9: Report of the Economic Advisory Committee to the Unemployment Conference, 1921 September, Economic Advisory Committee included Henry S. Dennison**
 - **Part I: Statistical Survey**
 - **Part 2: Emergency Relief Measures**
 - **Part 3: Permanent Preventative Measures**
- **Folder 10: Report of the President's Conference on Unemployment, 1921, Herbert Hoover, Chairman and H. S. Dennison, Member; softbound journal**

